MANNA ON MAIN STREET LANSDALE, PA BASIC FINANCIAL STATEMENTS AND SINGLE AUDIT REPORT SEPTEMBER 30, 2022

Basic Financial Statements and Single Audit Report

For the Years Ended September 30, 2022 and 2021

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HUTCHINSON, GILLAHAN & FREEH, P.C.

ACCOUNTANTS, AUDITORS & CONSULTANTS

Board of Directors Manna on Main Street 606 East Main Street, Suite 1001 Lansdale, PA 19446

We have performed the Single Audit of the Manna on Main Street, for the fiscal year ended September 30, 2022, and have enclosed the Single Audit reporting package.

The Single Audit was done to fulfill the requirements of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements for Federal Awards*, which entailed:

- 1. An audit of the basic financial statements, and our opinion thereon;
- 2. A review of compliance and internal control over financial reporting based on an audit of the financial statements performed in accordance with Governmental Auditing Standards, and our report thereon;
- 3. An examination of the Schedule of Expenditures of Federal Awards, and our report thereon; and,
- 4. An opinion on compliance with requirements applicable to each major program and a review of internal control over compliance in accordance with the Uniform Guidance, and our report thereon.

Respectfully submitted,

Hutchinson, Gillahan & Freeh, P.C.

March 20, 2023

REPORT DISTRIBUTION LIST

Manna on Main Street has distributed copies of the Single Audit Act Package to the following:

Electronic Submission

via pdf file

COMMONWEALTH OF PENNSYLVANIA

BUREAU OF AUDITS

RA-BOASINGLEAUDIT@PA.GOV

By Mail: Montgomery County

Department of Health and Human Services Office of Housing & Community Development

PO Box 311

Norristown, PA 19404-0311

United Way

Emergency Food and Shelter Program

701 North Fairfax Street Alexandria, VA 22314-2064

PA Department of Human Services

Bureau of Program Support OIM – Division of Office Services 2nd FI West, Health and Welfare Bldg.

625 Forster Street Harrisburg, PA 17120



HUTCHINSON, GILLAHAN & FREEH, P.C.

ACCOUNTANTS, AUDITORS & CONSULTANTS

March 20, 2023

Board of Directors Manna on Main Street 606 East Main Street, Suite 1001 Lansdale, PA 19446

INDEPENDENT AUDITOR'S REPORT

Opinion

We have audited the accompanying financial statements of Manna on Main Street (a nonprofit organization) which comprise the Statement of Financial Position as of September 30, 2022, and the related Statements of Activities, Functional Expenses and Cash Flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Manna on Main Street as of September 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Manna on Main Street, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Manna on Main Street's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and Governmental Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Governmental Auditing Standard, we:

- a) Exercise professional judgment and maintain professional skepticism throughout the audit.
- b) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- c) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Manna on Main Street's internal control. Accordingly, no such opinion is expressed.
- d) Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- e) Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Manna on Main Street's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with

auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 20, 2023 on our consideration of Manna on Main Street's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Manna on Main Street's internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited Manna on Main Street's 2021 financial statements, and our report dated June 16, 2022, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Respectfully submitted,

Hutchinson, Gillahan & Freeh, P.C.

March 20, 2023



MANNA ON MAIN STREET Statement of Financial Position September 30, 2022

(With Comparative Totals as of September 30, 2021)

ASSETS

	2022	2021
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 2,275,701	\$ 2,890,970
Accounts Receivable	649,009	102,965
Inventory	142,804	137,458
TOTAL CURRENT ASSETS	3,067,514	3,131,393
FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION	349,817	252,273
OTHER ASSETS		
Gift Cards on Hand	\$ 79,441	\$ 58,276
Prepaid Expenses		2,139
TOTAL OTHER ASSETS	79,441	60,415
TOTAL ASSETS	\$ 3,496,772	\$ 3,444,081
CURRENT LIABILITIES		
Accounts Payable	\$ 66,788	\$ 77,735
Payroll Liabilities	22,437	12,535
Accrued Salaries	41,074	27,035
Deferred Revenue	629,741	960,753
TOTAL CURRENT LIABILITIES	760,040	1,078,058
LONG-TERM LIABILITIES	-	-
NET ASSETS		
Without Donor Restrictions		
Undesignated	2,468,016	2,310,405
Total Without Donor Restrictions	2,468,016	2,310,405
With Donor Restrictions	268,716	55,618
TOTAL NET ASSETS	\$ 2,736,732	\$ 2,366,023
TOTAL LIABILITIES & NET ASSETS	\$ 3,496,772	\$ 3,444,081

Statement of Activities

For the Year Ended September 30, 2022 (With Comparative Totals as of September 30, 2021)

	V	/ithout Dono	r Restrictions		With Donor		2022	٧	Vithout Dono	r Res	trictions	With Donor		2021
<u>REVENUES</u>	Un	designated	Designated		Restrictions		Total	Ur	ndesignated	De	signated	Restrictions		Total
Contributions	\$	2,034,961	\$	- :	\$ 290,683	\$	2,325,644	\$	2,309,521	\$	-	\$ -	\$	2,309,521
Government Funding		-		-	5,470,233		5,470,233		-		-	4,490,204		4,490,204
Program Services, net of expenses		153,377		-	-		153,377		179,200		-	-		179,200
Special events, net of expenses		127,983		-	-		127,983		98,195		-	-		98,195
Contributed Non-Financial Assets		1,651,668		-	-		1,651,668		2,094,528		-	-		2,094,528
Interest Income		6,169		-	-		6,169		5,955		-	-		5,955
Miscellaneous		15,486		-	-		15,486		1,824		-	-		1,824
Net Assets Released from Restriction		5,547,818			(5,547,818)		-		4,566,214		-	(4,566,214)	<u>-</u>
TOTAL REVENUES		9,537,462			213,098	_	9,750,560		9,255,437		-	(76,010)	9,179,427
EXPENSES														
Program Services -														
Food, Financial & Education Services		8,904,589		-	-		8,904,589		7,800,012		-	-		7,800,012
Administrative		191,867		-	-		191,867		190,652		-	-		190,652
Fundraising		283,395		-	_		283,395		237,997		-	<u> </u>		237,997
TOTAL EXPENSES		9,379,851			-		9,379,851		8,228,661		-	-	_	8,228,661
OTHER REVENUES (EXPENSES)														
Gain/(Loss) on Sale of Fixed Assets						_	<u>-</u>				-	_		
TOTAL OTHER REVENUES (EXPENSES)		<u> </u>			<u>-</u>	_		_	<u>-</u>		<u> </u>	<u> </u>		<u> </u>
NET SURPLUS (DEFICIT)	\$	157,611	\$	- ;	\$ 213,098	\$	370,709	\$	1,026,776	\$	-	\$ (76,010) \$	950,766
NET ASSETS, BEGINNING		2,310,405		<u>-</u> .	55,618	_	2,366,023		1,283,629		-	131,628		1,415,257
NET ASSETS, ENDING	\$	2,468,016	\$	<u>-</u> :	\$ 268,716	\$	2,736,732	\$	2,310,405	\$	-	\$ 55,618	<u>\$</u>	2,366,023

The accompanying notes form an integral part of these financial statements.

Statement of Functional Expenses

For the Year Ended September 30, 2022 (With Comparative Totals for the Year Ended September 30, 2021)

	(Fo	Program Service od, Financial & Education Services)	Adm	inistrative	Fundraisi	ng	2022 Total	(F	Program Service ood, Financial & Education Services)	Administrative	Fundraising	2021 Total
Payroll	\$	1,178,937	\$	105,086	\$ 147,	30	\$ 1,431,353	\$	853,471	\$ 120,575	\$ 132,539	\$ 1,106,585
Payroll Taxes		70,908		23,344	27,	91	122,143		74,546	9,224	10,133	93,903
Employee Benefits		149,237		27,089	13,	52	189,778		114,276	28,058	21,473	163,807
Client Assistance		7,036,589		-		-	7,036,589		6,406,618	-	-	6,406,618
Depreciation		49,208		3,355	3,	55	55,918		28,452	2,316	2,316	33,084
Dues & Fees		23,481		1,661	12,	63	37,805		42,241	802	5,318	48,361
Fundraising		-		=	40,	43	40,543		-	-	8,596	8,596
Insurance		49,146		3,352	3,	52	55,850		33,497	2,726	2,726	38,949
Grant Expenses		31,456		=		-	31,456		-	-	22,113	22,113
Miscellaneous Expense		22,001		=		-	22,001		13,991	234	-	14,225
Newsletter Costs		-		=	10,	10	10,010		-	-	6,595	6,595
Occupancy Expenses		77,896		5,311	5,	11	88,518		73,024	5,944	5,944	84,912
Office Expense		32,424		2,210	2,	10	36,844		23,365	1,902	1,902	27,169
Staffing Expenses		10,010		-		39	10,649		-	-	-	-
Promotion & Marketing		-		-	5,	-06	5,406		-	-	8,334	8,334
Postage		1,871		-	1,	47	3,518		1,239	-	1,412	2,651
Professional Services		27,694		12,641	1,	'68	42,103		15,261	10,814	539	26,614
Software Contracts & Technical Support		31,970		2,180	2,	80	36,330		29,353	2,389	2,389	34,131
Rent		42,956		2,929	2,	29	48,814		31,907	2,597	2,597	37,101
Repairs & Maintenance		34,931		2,382	2,	82	39,695		32,175	2,619	2,619	37,413
Telephone		4,790		327		27	5,444		5,560	452	452	6,464
Client Training Program		26,299		-		-	26,299		17,996	-	-	17,996
Strategic Partnerships		2,785					2,785	_	3,040		<u> </u>	3,040
TOTAL FUNCTIONAL EXPENSES	\$	8,904,589	\$	191,867	\$ 283,	95	\$ 9,379,851	\$	7,800,012	\$ 190,652	\$ 237,997	\$ 8,228,661

The accompanying notes form an integral part of these financial statements.

Statement of Cash Flows

For the Year Ended September 30, 2022 (With Comparative Totals for the Year Ended September 30, 2021)

		2022		2021
NET CASH FLOWS FROM OPERATING ACTIVITIES Increase (Decrease) in Net Assets	\$	370,709	\$	950,766
Adjustment to reconcile change in Net Assets to Change	*	0.0,.00	Ψ	000,100
in Net Cash from Operating Activities:				
Non Cash Expense - Depreciation		55,918		33,084
Decrease (Increase) in Accounts Receivable		(546,044)		27,648
Decrease (Increase) in Inventory		(5,346)		(35,510)
Decrease (Increase) in Gift Cards on Hand		(21,165)		(17,735)
Decrease (Increase) in Prepaid Expenses		2,139		(1,543)
Increase (Decrease) in Accounts Payable		(10,947)		5,389
Increase (Decrease) in Payroll Liabilities		9,902		(9,797)
Increase (Decrease) in Accrued Salaries		14,039		14,759
Increase (Decrease) in Deferred Revenue		(331,012)		467,404
Increase (Decrease) in Accrued Interest				(850)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	(461,807)	\$	1,433,615
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of Equipment and Furnishings		(153,462)		(74,673)
Loss on Disposal of Fixed Assets		-		-
Funds Invested		-		-
NET CASH USED BY INVESTING ACTIVITIES		(153,462)		(74,673)
CASH FLOWS FROM FINANCING ACTIVITIES				
Forgiveness of Debt (PPP Loan)		<u>-</u>		(189,112)
NET CASH USED BY FINANCING ACTIVITIES		<u>-</u>		(189,112)
NET INCREASE (DECREASE) IN CASH		(615,269)		1,169,830
BEGINNING CASH BALANCE		2,890,970		1,721,140
ENDING CASH BALANCE	\$	2,275,701	\$	2,890,970

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Note 1 - Nature of Operations

Manna on Main Street serves individuals and families experiencing food insecurity in the North Penn region of Montgomery County, Pennsylvania by providing food, fulfilling social service and education needs, and conducting community outreach.

Manna's Kitchen (soup kitchen) provides to-go meals seven days a week and hot meals four days a week and is open to anyone who is in need of a meal. Manna's Market (food pantry) serves food insecure seniors, individuals and families living in the North Penn region, and is open each weekday. Emergency financial aid is provided to qualified individuals living in the North Penn region facing an unexpected financial difficulty. Counseling, referrals for services not provided by Manna, and education opportunities are offered to help lift individuals up beyond poverty to self-sustaining opportunities.

In response to the COVID-19 pandemic, Manna adjusted food distribution to safely serve any individual or household that needed food whether living within or outside of the North Penn region. Emergency food is available seven days a week with to-go meals provided daily, hot meals provided four days a week and groceries through Manna's Market available five days a week.

Note 2 - Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Financial Statement Presentation

The financial statements have been prepared in accordance with Statements on Financial Accounting Standards which establish accounting standards for contributions received. Generally, the Standards prescribe that all contributions received are recognized as revenue, at their fair values, and in the period received.

On August 18, 2016, FASB issued ASU 2016-14, Not for Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. Manna on Main Street has presented these statements accordingly.

The Organization is required to report information regarding its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time. As of September 30, 2022, no board restricted funds were in place.

<u>Net assets with donor restrictions</u> - Net assets subject to stipulations imposed by donors, grantors and other external sources. Some restrictions are temporary in nature; those restrictions will be met by actions of the Non-Profit Organization or by the passage of time. Other restrictions are perpetual in nature, whereby the donor or law or regulation has stipulated the funds be maintained in perpetuity.

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Cash

Cash includes cash and cash equivalents on deposit with financial institutions as well as on hand.

Fixed Assets

All acquisitions of property and equipment in excess of \$2,500 are capitalized. Purchased equipment is stated at cost and depreciated on the straight line and declining balance methods over the estimated useful lives of the assets. When assets are retired or otherwise disposed of, the cost and related depreciation are removed from the books and any resulting gain or loss is reflected in income for the period. The cost of maintenance and repairs is charged to income as incurred and costs of significant replacements and improvements are capitalized and depreciated over the following estimated useful lives.

Classification	Years_
Office Equipment	
Kitchen Equipment	7-10
Leasehold Improvements	20
Automobile	5

Income Taxes

The Organization is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue code and therefore has made no provision for federal income taxes in the accompanying financial statements. In addition, the Organization has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509 (a) of the Internal Revenue code. There was no unrelated business taxable income for the year ended September 30, 2022 or any of the open years (FYE September 30, 2019, 2020 and 2021). The Organization has reviewed the tax positions for each of the open tax years and has concluded that there are no uncertain tax positions that would require recognition in the financial statements.

Prior Year Information

The financial statements include certain prior year summarized comparative information in total but not consistently by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended September 30, 2021 from which the summarized information was derived.

Use of Estimates

The preparation of financial statements in conformity with the accrual basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

Significant estimates used in preparing these financial statements included the following:

Depreciation expense for the year ended September 30, 2022 and 2021 was \$55,918 and \$33,084.

In-Kind Contributions – Management's estimates of the value of the in-kind contributions for food received and disbursed is based on a detailed calculation of the pounds of food provided to clients and other local food pantries. This is assigned a value based on published per pound food values as determined for the organization's service area.

MANNA ON MAIN STREET Notes to Financial Statements

Fiscal Years Ended September 30, 2022 and 2021

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions.

Donor-restricted support is reported as an increase in net assets with donor restrictions depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Functional Expense Allocation

Expenses are charged to program services, administrative and fundraising based on the direct function of the expenditures or an allocation.

Functional Expenses

The Statement of Functional Expenses reflects the allocation of expenses based on whether the expense was for a program service, administrative or fund-raising purpose. During the fiscal year ended September 30, 2022 the organization experienced a significant increase in grant revenue. As a result, there was a corresponding increase in program service expenses. The organization was able to manage this new program with only a limited increase in administrative costs and an immaterial change in fundraising costs. As a result of the significant increase in overall expenses, with the majority being in the program service area, the percentage of expenses allocable to non-program service expenses is much smaller in relation to total expenses than in previous years. This demonstrates the efficiency the organization strives to achieve in operations.

Recent Accounting Guidance

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. ASU 2016-02 will become effective for the Organization for the fiscal year beginning October 1, 2022.

In September 2020, the FASB issued ASU 2020-07 Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958). This standard changes the presentation and disclosure requirements of contributed nonfinancial assets. The term nonfinancial asset includes fixed assets, use of fixed assets or utilities, materials and supplies, intangible assets, services, and unconditional promises of those assets. The standard requires that contributed nonfinancial assets be represented as a separate line item in the statement of activities and additional disclosures be presented. This standard is effective for years beginning after June 15, 2021 and has been implemented by the Organization.

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Note 3 – Cash and Cash Equivalents

Cash and Cash Equivalents are presented in the financial statements to represent the aggregate of cash funds on hand, as well as time and demand deposits held at financial institutions.

At September 30, 2022 and 2021, cash and cash equivalents consist of:

		2022						
	Without Donor Restrictions							
			В	oard	W	ith Donor		
	Un	designated	Desi	gnated	Re	strictions		Total
Cash in Banks	\$	1,998,776	\$	-	\$	268,716	\$	2,267,492
Cash on Hand		8,209		-		<u>-</u>		8,209
TOTAL CASH PER FINANCIAL STATEMENTS	\$	2,006,985	\$		\$	268,716	\$	2,275,701

	2021						-	
	Without Donor Restrictions							
			В	oard	Wi	th Donor		
	Un	designated	Desi	gnated	Res	strictions		Total
Cash in Banks	\$	2,833,009	\$	-	\$	55,618	\$	2,888,627
Cash on Hand		2,343						2,343
TOTAL CASH PER FINANCIAL STATEMENTS	\$	2,835,352	\$	-	\$	55,618	\$	2,890,970

All funds listed above are on deposit with federally insured institutions. At times throughout the year the Harleysville Bank checking account exceeded the \$250,000 insured limit. As of September 30, 2022, and 2021 the bank account balances exceeded the insured limit by \$2,216,716 and \$2,821,684, respectively.

All highly liquid investments with a maturity of less than three months, when purchased, are considered cash equivalents.

Note 4 - Availability and Liquidity of Financial Assets

The following reflects Manna on Main Street's financial assets as of the date of these financial statements, reduced by amounts not available for general use because of contractual or donor-imposed restriction as well as board designation within one year of the financial statement date.

		2022		2021
Cash and Cash Equivalents	\$	2,275,701	\$	2,890,970
Financial assets at year end		2,275,701		2,890,970
Less those unavailable for general expenditures within one year, due to: Contractual or donor-imposed restrictions		(268,716)		(55,618)
Board designation			_	
Financial assets available to meet cash needs for general expenditures within one year	<u>\$</u>	2,006,985	\$	2,835,352

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Note 5 - Inventory

A physical inventory was taken at year end and the value was determined based on weight and an average published price for September 30, 2022 and 2021 of \$1.92 and \$1.74 per pound, respectively.

Note 6 - Fixed Assets

A summary of fixed assets as of September 30, 2022 and 2021, consists of the following:

	 2022	2021
Office Equipment	\$ 28,862	\$ 6,934
Kitchen Equipment	224,660	311,966
Leasehold Improvements	78,220	78,220
Automobile	 172,125	 74,498
	503,867	471,618
Less: Accumulated Depreciation	 (154,050)	 (219,345)
TOTAL	\$ 349,817	\$ 252,273

Note 7 -Net Assets with Donor Restrictions

The following donor restricted net assets existed at September 30, 2022 and 2021:

	 2022	2021
Unexpended Donor Restricted Funds:		
Grandom Foundation	\$ -	\$ 3,299
The Philadelphia Foundation	-	8,000
VNA Grants	15,000	7,500
Pierce Foundation	-	15,831
HealthSpark	2,458	20,988
10 Year Campaign Funds	 251,258	
TOTAL	\$ 268,716	\$ 55,618

Note 8 - Contributed Non-Financial Assets - Donated Food

Donations of food and other items valued at approximately \$1,651,668 and \$2,094,528 have been recorded in the statement of activities under contributions for the year ended September 30, 2022 and 2021, respectively.

The value of food donations is determined through the use of calculated estimates. Beginning October 2019, the average weight of groceries distributed from the food pantry per household was from the Smart Choice database system used to track household shopping in the Market.

Records are maintained every day of the number of households fed. Each household distribution is valued using the average per household weight multiplied by a publicly published per pound price of \$1.92 and \$1.74 for the 2021-22 and 2020-21 fiscal years, respectively.

Note 9 - Employee Benefit Plan

Manna maintains a 403(b) plan for its employees. Employees may contribute a percentage of their salary subject to Internal Revenue Service limits.

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Note 10 – Operating Leases

Manna entered into a 180-month lease with Advanced Living Management and Development, Inc. on June 26, 2013, as part of a joint venture (see Note 17). The lease term commenced 30 days after the issuance of the occupancy permit for the building which was issued on 10/4/16. During the initial lease term, minimum rent payments of \$100 are due annually. Commencing on January 31, 2018, Manna is responsible for one-third share of the monthly debt service payment to community lenders CDC. This monthly payment may vary based on project fundraising. As of September 30, 2022, the monthly debt service payment was \$692 totaling \$8,570 for the fiscal year.

Future minimum payments on the non-cancellable operating lease at September 30, 2022 are as follows:

FISCAL YEAR ENDED		
2023	\$	100
2024		100
2025		100
2026		100
2027		100
Thereafter		500
TOTAL	\$ 1	,000

In August of 2020, Manna entered into an agreement with Abington Memorial Hospital to sublease Suite #1007 in the North Penn Commons Building. The terms of the lease are identical to the terms and conditions of the Prime Lease which includes monthly payments of \$494 until December of 2022.

Future minimum payments on the non-cancellable operating lease at September 30, 2022 are as follows:

	FISCAL YEAR ENDED	;	2022
	2023	\$	1,482
TOTAL		\$	1,482

Manna on Main Street is a party to three leases with Lansdale Business Center to lease shop space for Food Product inventory Management and Office Operations. Each lease is currently on a month-to-month basis and there are no required future minimum lease payments on any of these leases as of September 30, 2022.

Total rent expense for the year ended September 30, 2022 and 2021 was \$48,814 and \$37,101, respectively.

Note 11 – Service Contract

Manna entered into a 3-year waste removal contract with Waste Management on July 19, 2021. The contract commenced on August 1, 2021 and the term is 3 years. The payments are \$803.72 per month for the first year with a 3% increase for each following year until the contract expires on July 31, 2024.

Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Future service contract payments on waste removal at September 30, 2022 are as follows:

F	FISCAL YEAR ENDED	Al	MOUNT
	2023	\$	9,984
	2024		8,527
TOTAL		\$	18,511

Note 12 – Software Licensing Agreement

On November 1, 2019, Manna agreed to extend its Software licensing agreement with Analytical Solutions, Inc. The terms of the agreement extend the term of the original agreement for 36 months from the date of the amendment at a monthly payment of \$995.

Future software licensing agreement payments at September 30, 2022, are as follows:

FISCAL YEAR ENDED		
2023	\$	995
TOTAL	<u>\$</u>	995

Note 13 – Line of Credit

On February 27, 2020, Manna opened a Line-of-Credit with Harleysville Bank in the amount of \$50,000, which is renewed annually for a one-year period beginning each February 27th. The Line-of-Credit has a variable interest rate based on the highest prime rate published in the Wall Street Journal plus 1%. Accrued interest on the principal balance is due monthly and the outstanding principal plus any accrued interest is due at the end of each one-year renewal period. As of September 30, 2022, there was no outstanding balance on the line-of-credit.

Note 14 - Food Service Agreement

On August 1, 2022, Manna on Main Street (Vendor) and The Senior Adult Activities Center of Montgomery County (Montco SAAC) entered into a food service agreement. This agreement provides that the Vendor will serve an agreed upon number of congregate and Home Delivered meals for Montco SAAC at the unit cost of \$4.59 per meal. The Vendor will also prepare and deliver Blizzard Boxes as needed at an agreed upon cost. The term of the agreement will be from August 1, 2022 until June 30, 2023. Continuation of the contract and updated rates for subsequent time periods will be discussed in early 2023. If no update occurs the agreement will continue on a month-by-month basis until the Vendor and Montco SAAC update the agreement. The termination of the contract for cause will have a 60-day written notice and a mandatory conflict resolution process prior to invoking termination.

Note 15 - Concentration of Credit Risk

The organization maintains several bank accounts at commercial banks. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The balances in Harleysville Bank exceeded the FDIC coverage as detailed in Note 3 to these financial statements.

Notes to Financial Statements

Fiscal Years Ended September 30, 2022 and 2021

Note 16 - Joint Venture

Manna remains a party to a joint venture agreement to operate a co-located, collaborative community facility called the North Penn Commons (NPC). The parties to the agreement (collectively called the NPC Partners) are Advanced Living Management & Development, a Pennsylvania nonprofit corporation located at 1292 Allentown Road, Lansdale, PA 19445; Manna On Main Street, a Pennsylvania nonprofit corporation located at 606 East Main Street, Suite 1001, Lansdale, PA 19446, the North Penn YMCA, a Pennsylvania nonprofit corporation with corporate offices located at 2506 N. Broad Street, Suite 208, Colmar, PA 18915 and the PEAK Center, a Pennsylvania nonprofit corporation located at 606 East Main Street, Suite 1003, Lansdale, PA 19446.

As part of the joint venture, the NPC Partners entered into a fundraising agreement in which the partners worked with an independent consulting firm to develop and conduct a joint fundraising strategy for a \$6 million capital campaign. The campaign was officially brought to a close on Monday, May 14, 2018.

Co-location of the NPC Partners occurred on October 6, 2016. In the six years since then, the Partners have put into practice collaborative programs and an operational structure designed before they moved into the shared campus. Campus wide activities and operations are coordinated by the CEO Council and governed by the Condominium Association. Common areas including the lobby, parking lot and plaza are covered by common area maintenance (CAM) fees assessed on each NPC Partner and collected and managed by the Condominium Association.

Note 17 - Special Events

During the current fiscal year, the Organization held several special events. In fiscal years ended 2022 and 2021, the support received, and expenses paid for these events were as follows:

	 2022		2021
Support	\$ 137,288	\$	112,544
Expenses	 (9,305)		(14,349)
NET SUPPORT	\$ 127,983	<u>\$</u>	98,195

Note 18 – Major Grant

Beginning in September 2020 and continuing through September 2022, Manna on Main Street signed Subrecipient Grant Agreements with Montgomery County, PA to receive funds under the Your Way Home Emergency Rent & Utility Coalition (ERUC-CV) program. The grant funds must be used to pay or reimburse necessary expenditures for rent and utility expenditures incurred due to the COVID-19 emergency. As a result of this grant, the Organization experienced an increase in Government Funding and corresponding program service expenses.

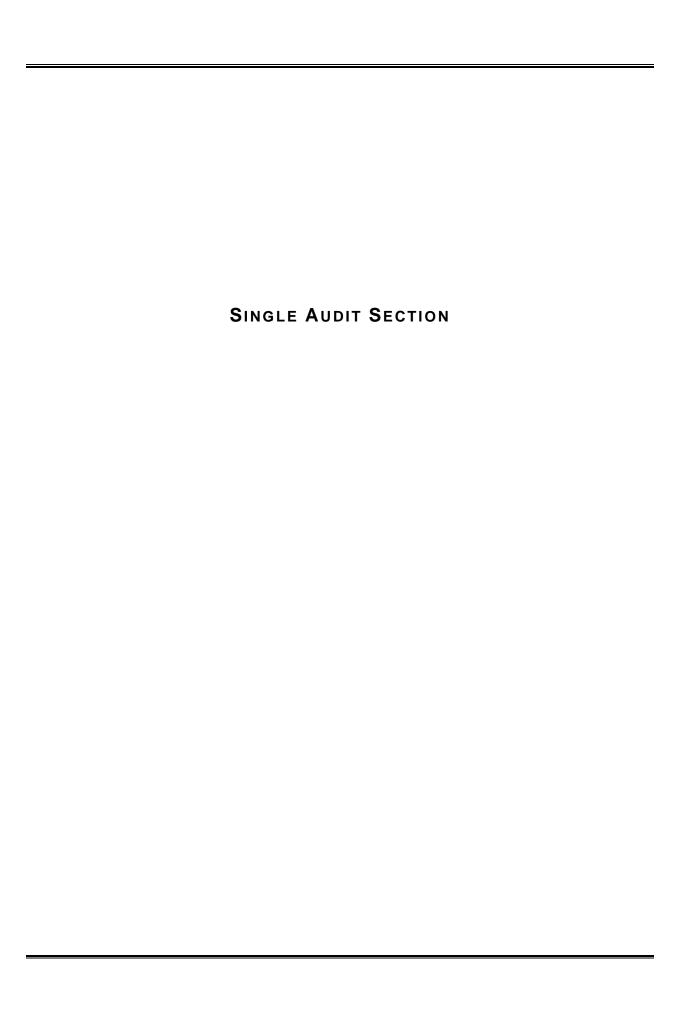
Note 19 - Subsequent Events

In 2022, Manna on Main Street began looking for a suitable location to develop an online ordering and delivery center as part of its three-year strategic plan (2022-2025) and its 10-year Campaign: A North Penn Where No One Is Hungry. In January, 2023, a building was identified, and Manna began a due diligence process to determine the suitability of the building and the financial assets necessary for acquisition and renovation. Support for the project will come from two large individual donations given to support the 10-year Campaign and a \$250,000 state grant secured in February, 2023. The new Online

MANNA ON MAIN STREET Notes to Financial Statements Fiscal Years Ended September 30, 2022 and 2021

Market Hub, will be an innovative \$1 million project that will dramatically expand Manna's ability to increase fulfillment of online orders of groceries, scale our delivery of groceries directly to homes in the greater North Penn region, and increase in-person grocery shopping hours at Manna's Market in North Penn Commons. This will allow Manna to be immediately responsive to people's food needs and make the North Penn region the only place in Montgomery County with this kind of a sophisticated, inclusive, dignified emergency food system.

Management has evaluated events through the date the financial statements were available to be issued which was March 20, 2023.



MANNA ON MAIN STREET Schedule of Expenditures of Federal Awards For the Year Ended September 30, 2022

Federal Grantor/Program or Cluster Title	Federal CFDA Number	Pass-through Grantor's Number	Grant Period	Program or Award Amount		Total eceived for the Year	` F	ccrued) or Deferred Revenue 6/30/21	(accrued or Deferred) Revenue 6/30/22		Revenue ecognized	Ex	Federal penditures(\$)		Amounts Passed rough to Sub- Recipients
U.S. Department of the Treasury Passed through Montgomery County, PA Emergency Rental Assistance Program Emergency Rental Assistance Program	21.023 21.023	ERAP 1 ERAP 2	2021-2022 2021-2022	\$ 5,932,464 4,518,099	\$	3,295,777 1,407,521	\$	944,949	\$	(622,401) 423,682	\$	3,618,325 1,831,203	\$	3,618,325 1,831,203		- -
TOTAL U.S. DEPARTMENT OF THE TREASURY					\$_	4,703,298	\$	944,949	\$	(198,719)	\$	5,449,528	\$	5,449,528	.\$	····:
U.S. Department of Agriculture Passed through PA Department of Human Services Supplemental Nutrition and Assistance Program (SNAP)	10.561	721158	2021-2022	\$ 20,706	\$	20,705	\$	<u>-</u>	\$	<u>-</u>	\$	20,705		20,705	\$	<u> </u>
TOTAL U.S. DEPARTMENT OF AGRICULTURE					_	20,705	_	<u>-</u>	_	<u>-</u>	_	20,705		20,705	_	<u>-</u>
TOTAL FEDERAL AWARDS					\$	4,724,003	\$	944,949	\$	(198,719)	\$	5,470,233	\$	5,470,233	\$	

Notes to the Schedule of Expenditures of Federal, State and City Awards For the Year Ended September 30, 2022

Note 1 - Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards presents the activities in all the federal financial assistance programs of Manna on Main Street for the year ended September 30, 2022. The information in the Schedule is presented in accordance with the requirements of the *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Manna on Main Street, it is not intended to and does not present the financial position, changes in nets assets, or cash flows of Manna on Main Street.

Note 2 - Significant Accounting Policies

The accompanying Schedule of Expenditures of Federal awards is presented using the accrual basis of accounting for all awards. The amounts reported in this schedule as expenditures may differ from certain financial reports submitted to federal funding agencies due to those reports being submitted using a different basis of accounting.

Federal awards expenditures are reported on the Statement of Activities as part of the expenses of each program. In certain programs, the expenditures reported in the basic financial statements may differ from the expenditures reported in the Schedule of Federal Awards due to program expenditures exceeding grant or contract budget limitations which are not included as Federal Awards.

Note 3 - Organization and Scope

The organization recognized 56.1% of its total revenue in federal awards.

Note 4 - Indirect Costs

Manna on Main Street did not elect to use the 10% de minimis indirect cost rate.



HUTCHINSON, GILLAHAN & FREEH, P.C.

ACCOUNTANTS, AUDITORS & CONSULTANTS

March 20, 2023

Board of Directors Manna on Main Street 606 East Main Street, Suite 1001 Lansdale, PA 19446

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Manna on Main Street, as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise Manna on Main Street's basic financial statements and have issued our report thereon dated March 20, 2023.

INTERNAL CONTROL OVER FINANCIAL REPORTING

In planning and performing our audit of the financial statements, we considered Manna on Main Street's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Manna on Main Street's internal control. Accordingly, we do not express an opinion on the effectiveness of the Manna on Main Street's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

COMPLIANCE AND OTHER MATTERS

As part of obtaining reasonable assurance about whether Manna on Main Street's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

PURPOSE OF THIS REPORT

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hutchinson, Gillahan & Freeh, P.C.

March 20, 2023



HUTCHINSON, GILLAHAN & FREEH, P.C.

ACCOUNTANTS, AUDITORS & CONSULTANTS

March 20, 2023

Board of Directors of Manna on Main Street 330 Howertown Road Catasaugua, PA 18032

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM

We have audited Manna on Main Street's compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of Manna on Main Street's major federal programs for the year ended September 30, 2022. Manna on Main Street's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and guestioned costs.

MANAGEMENT'S RESPONSIBILITY

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on compliance for each of Manna on Main Street's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Manna on Main Street's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Manna on Main Street's compliance.

OPINION ON EACH MAJOR FEDERAL PROGRAM

In our opinion, Manna on Main Street complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2022.

REPORT ON INTERNAL CONTROL OVER COMPLIANCE

The management of Manna on Main Street is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Manna on Main Street's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control and over compliance. Accordingly, we do not express an opinion on the effectiveness of Manna on Main Street's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance with a type of compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Respectfully submitted,

Hutchinson, Gillahan & Freeh, P.C.

March 20, 2023

MANNA ON MAIN STREET Schedule of Findings and Questioned Costs For the Year Ended September 30, 2022

Section I – Summary of Auditor's Results

<u>FIN</u>

FINANCIAL STATEMENTS		
Type of auditor's report issued:		Unmodified
Internal control over financial reporting:		
Material Weakness(es) Identified?	☐ yes	□ none reported
 Significant deficiencies identified that are not considered material weakness? 	☐ yes	⊠ no
Noncompliance material to financial statements noted?	ges	⊠ no
FEDERAL AWARDS		
Internal control over major programs:		
Material Weakness(es) Identified?	☐ yes	⊠ no
 Significant deficiencies identified that are not considered material weakness? 	☐ yes	⊠ no

programs:		Unmodified				
Any audit findings disclosed that are required to in accordance with section 2 CFR Section 200. Uniform Guidance ?	☐ yes	⊠ no				
Identification of major program:						
CFDA Number(s)	ederal Program or Cluster					
21-023	Rental Ass	istance Program				
Percentage of programs tested to total awards		99.6%				
Dollar threshold used to distinguish between type B program:	\$ 750,000 ☐ yes					
Auditee qualified as low-risk auditee?						

Type of auditor's report issued on compliance for major

Section II - Findings - Financial Statement Audit
None
Section III - Findings and Questioned Costs - Major Federal Awards Program
None

CORRECTIVE ACTION PLAN

No Corrective Action Plan Necessary